General Management Courses

General Management
Scope and Sequence, Grades 9-12

Introduction to Business
½ Credit, Gr. 9, 10, 11, 12
Course # 3220

Introduction to Business
Prerequisite: None. This course is designed to help students develop a basic understanding of the business world of the 21st Century. Units covered will include economics, business basics, consumerism, personal finance, credit and employment.

Business and Personal Finance (AS)
½ Credit, Gr. 10, 11, 12
Course # 3221

Business And Personal Finance (AS)
Prerequisite: None. Successful completion of this course will help prepare students for economic independence. Earning a living, budgeting, credit, saving and investing, purchasing goods and services, and understanding various services are covered. Students may earn 3 Gateway Technical College credits with a B grade or better in this course.

Business and Personal Law
½ Credit, Gr. 11, 12
Course # 3223

Business And Personal Law
Prerequisite: None. Students will study criminal, juvenile, civil, and business law. Learn how our court system functions and learn about the individual's legal rights and responsibilities. Units include moral ethics of law, contracts, torts, leases and more. Valuable for all students.

Small Business Ownership
½ Credit, Gr. 11, 12
Course # 3225

Small Business Ownership
Prerequisite: None. This course is designed to help students develop a basic understanding of entrepreneurship. We will explore what it takes to start up, own and operate a small business. Units will include entrepreneurship concepts, researching and planning a small business, business ownership, marketing strategies, and financial management. Students will create their own business plan as a final project for this course. There is a fee for this course.

Business Occupations
1 Credit, Gr. 12
Course# 3260

Business Occupations (AS)
Prerequisite: Permission of instructor. This course is for high school seniors interested in pursuing a career in the areas of accounting, information systems in computer technology, desktop publishing, and management of other areas of business. This includes those interested in a four-year degree, two-year degree, or those wishing to enter the work force training phase of the program. This course must be taken with Cooperative Business Occupations #3261. There is a fee for this course. Students may earn 7 Gateway Technical College credits with a B grade or better in both Business Occupations and Cooperative Business Occupations courses.

Business Occupations Co-op
2 Credits, Gr. 12
Course# 3261

Cooperative Business Occupations (AS)
Prerequisite: Permission of instructor. Students for this program are selected for Cooperative Business Occupations. This course is the on-the-job phase of the program. As a senior, the student will spend approximately 15-20 hours a week at a selected training station. There is no weekend or evening hours and salaries are above minimum wage. Students may earn 7 Gateway Technical College credits with a B grade or better in both Business Occupations and Cooperative Business Occupations courses.